



Applied Process Solutions (APS)
1900 Campus Commons Drive
Suite #100
Reston, VA 20191

CAGE Code: 8AMX3
DUNS: 134063127
Existing Seaport-e Prime: N/A
Seaport-e Contract Number: N/A
Ownership Size: Other than Small

Zone Presence:

1	Northeast Zone
2	National Capital Zone
3	Mid Atlantic Zone
4	Gulf Coast Zone
5	Midwest Zone
6	Southwest Zone
7	Northwest Zone

EPOC:

Raja
(877) 277-4765
(609) 309-7007
(908) 636-2575 fax
e-mail: raja@applied-ps.com

Alternate POC:

Joe Guthrie
(609) 309-7007
(703) 232-5537
e-mail: joseph.guthrie@applied-ps.com

Company Overview

Applied Process Solutions (APS) has been assisting organizations in process improvement since 2003. As a Partner of the Software Engineering InstituteSM (SEI), Carnegie Mellon University, APS is licensed to provide CMMI[®] appraisal and training services to clients world-wide.

APS specializes in the following areas:

- Capability Maturity Model Integration[®] (CMMI)
- ISO 9000
- IT Infrastructure Library[®] (ITIL[®])
- Sarbanes Oxley (SOX)
- Six sigma
- Project Management body of knowledge[®] (PMBOK)
- Independent Verification and Validation (IV&V)

APS provides standard and customized training and workshops in the following areas:

Introduction to CMMI [®]	Measurement and Metrics
CMMI [®] Appraisal Team Member training	Peer Reviews
CMMI [®] Executive overview for Senior Managers	Software Testing
Work shop on ITIL [®]	Internal Auditor Training
Project Management	Green belt
Process Management	Black belt

Functional Area Matrix

APS has had experience with the following Fas:

Functional Area	YES	NO
3.1 Research and Development Support	✓	
3.2 Engineering, System Engineering and Process Engineering Support	✓	
3.3 Modeling, Simulation, Stimulation, and Analysis Support		✓
3.4 Prototyping, Pre-Production, Model-Making, and Fabrication Support		✓
3.5 System Design Documentation and Technical Data Support	✓	
3.6 Software Engineering, Development, Programming, and Network Support	✓	
3.7 Reliability, Maintainability, and Availability (RM&A) Support	✓	
3.8 Human Factors, Performance, and Usability Engineering Support	✓	
3.9 System Safety Engineering Support		✓
3.10 Configuration Management (CM) Support	✓	
3.11 Quality Assurance (QA) Support	✓	
3.12 Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support	✓	
3.13 Inactivation and Disposal Support		✓
3.14 Interoperability, Test and Evaluation, Trials Support		✓
3.15 Measurement Facilities, Range, and Instrumentation Support		
3.16 Logistics Support		✓
3.17 Supply and Provisioning Support	✓	
3.18 Training Support	✓	
3.19 In-Service Engineering, Fleet Introduction, Installation and Checkout Support		✓
3.20 Program Support	✓	
3.21 Functional and Administrative Support	✓	
3.22 Public Affairs and Multimedia Support		✓

Past Performance within the last three years:

Client Name	POC Name / Telephone #	Prime Contract # / Agency	Period of Performance	Contract Value
Tetra Tech AMTI	Bryant Helms (703) 841-2680 Bryant.Helms@tetrattech.com	DTFAWA-07-D-00030; DTFAWA-12-D-00044; Federal Aviation Adm.	March 2006 to Present	\$2,705,649 (Multiple Task Orders)

Description: In support of the Federal Aviation Administration client, APS delivered management consulting, process improvement and engineering support involving software development projects utilizing full development life cycle/RUP. The project included support for process documentation and software programming services to develop and maintain FAA applications. Additionally, we helped improve organizational performance by implementing total quality management across the Corporate Governance, Human Resources, Finance, and Business Development divisions using best practices from ISO 9001, CMMI & ITIL, eventually institutionalizing CMMI Level 3 practices and assisting the client to achieve ISO 9001:2008 certification and continued compliance.

Client Name	POC Name / Telephone #	Prime Contract # / Agency	Period of Performance	Contract Value
L3 Communications / Engility Corp.	Linda Locke (805) 383-7551 Linda.Locke@engilitycorp.com	N68936-02-D-0016 U.S. Navy	2006 to Present	\$504,628 (Multiple Task Orders)

Description: Airborne Electronic Attack is an information systems application development unit within US NAVY, NAVAIR. AEA wanted to perform an assessment of their Quality Systems to understand the opportunities for improvements and come up with a plan for process improvement. To meet these objectives, APS was engaged to assess the IT organization effectiveness, identify and analyze the strengths and weaknesses, support updates to process assets and suggest improvements. Recommendations for continuous improvement to processes and procedures were based on CMMI, relevance to the ITIL V2 and V3 frameworks and industry best practices.

Client Name	POC Name / Telephone #	Prime Contract # / Agency Name	Period of Performance	Contract Value
MetroStar Systems, Inc.	Robert Santos (703) 481-9581 rsantos@metrostarsystems.com	M67854-10-C-4930 United States Marine Corps	April 2012 – Present (Multiple contracts / subcontracts)	\$60,660.00 (Cumulative)

Description: Applied Process Solutions supported MetroStar Systems as a mentor/consultant, to help MetroStar successfully achieve ISO 20000:2011 certification. As part of ITIL continual process improvement for infrastructure related projects we worked with executive management, process management and support staff to establish Corporate and project-level policies and management processes, create/update process documentation, implement ITIL best practices, while also performing the internal audits, gap analyses, and process improvements that led to the certification. Following certification we provided mentoring and consulting to the project teams implementing the ITIL framework to sustain the certification. We currently provide consulting and appraisal/auditing services to help MetroStar achieve CMMI ML-3 and ISO 9001:2008.